ESSENTIALISM[™] 21-DAY CHALLENGE

- **DAY 1.** Write down the most important six activities for today. Put them in priority order, Now cross off the bottom five.
- **DAY 2**. Spend one day watching for when you use the words, "I have to." Replace them with, "I choose to."
- **DAY 3**. Pause once today and ask, "Is this the most important or valuable thing I could be doing right now?"
- **DAY 4**. Catch yourself when the thought crosses your mind, "I will do both." When you do: stop, pause and pick one of the choices.
- **DAY 5**. Ask, "How can I double my results with half the effort?" Answers will come.
- **DAY 6.** Create a room at home where there is no technology.
- **DAY 7.** Spend time playing with a child for 20 minutes. Lose yourself in the magical exploration that comes so easily to children.

- **DAY 8**. Take a 6 minute nap. Add 5-10 minutes to fall asleep.
- **DAY 9.** Today, if it isn't a clear yes then make it a clear no.
- **DAY 10.** Before going into your next meeting, pause and ask yourself, "What is the one thing I really want to achieve coming out of this meeting?"
- **DAY 11.** Identify a person you find it particularly hard to say no to. Script a graceful no. Carefully word it. Practice it.
- DAY 12. Look at each commitment on your calendar for today. Ask "If I wasn't already involved how hard would I work to get involved now?"
- **DAY 13**. Establish a new rule for today: if you want to add a new activity you need to edit out two existing activities.
- **DAY 14**. Next time anyone asks you for anything, just pause. I'm not saying you have to say no. But at least just pause first.

- **DAY 15**. Design a bedtime routine that relaxes you.
- **DAY 16**. Design a morning routine that invigorates you.
- **DAY 17.** Start your next meeting with the question: "What has gone right since we last met?"
- **DAY 18**. Today, stop what you are doing every 30 minutes to write down what you did in the last half an hour.
- **DAY 19.** Once today, pause and ask yourself three questions: Where am I right now? What is happening right now? What is important right now?
- **DAY 20**. Start an essentialist journal: you're only allowed one sentence for the whole day.
- **DAY 21**. Schedule a Personal Quarterly Offsite to reflect on the big picture.